

Noticeable slowdown in Dublin house price growth

Supply metrics offer some encouragement

As we head into year end, the dominant underlying feature of the Irish residential property market remains the deficit in supply. However, over the course of 2018, there has been some further improvement in the supply picture. The latest update to the CSO's 'new dwelling completions' figures show that on a cumulative 12-month basis to September, the total was at 17,161 units. Comparing the first three quarters of 2018 to the same period last year shows that new supply is increasing at a rate of 28%. Extrapolating out its current pace of growth for the year as a whole, indicates that new dwellings could total around 18,500 units this year. In 2017, the full year total was 14,435.

Meanwhile, forward looking indicators, such as housing starts (as measured by commencement notices), suggest that the improving dynamic in supply continues. Commencements were up 23.5% in August on a year-to-date basis, with the 12-month running total rising to over 20,000 units. Registration figures, which are regarded as reflective of developer activity, have started to pick up again after having spent much of 2018 behind their 2017 levels. Meantime, planning permissions have surged over the past year and are up by almost 70% year-on-year in Q3. It is important that this soon translates into an acceleration in the pace of growth in house building activity.

Slower pace of price increases, lead by a marked slowdown in Dublin market.

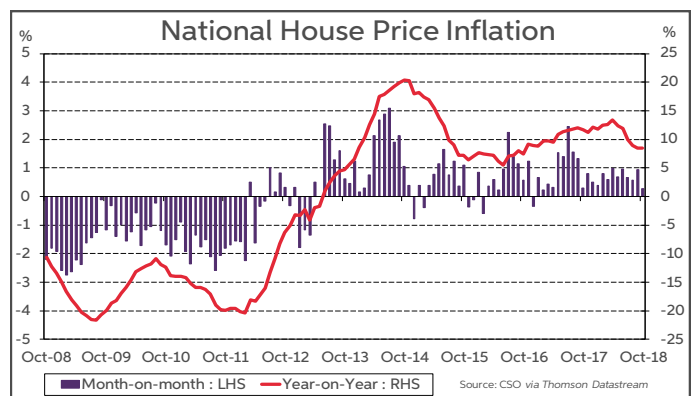
Residential property prices continue to rise at a strong pace in year-on-year terms. However, there has been a noticeable slowdown in the rate of increase since the spring. Nationally, according to the latest CSO data, house prices rose by 8.4% in October. This compares to a 13.3% yearly rate in April. The latest increase means that prices are now 84% off their low point (March 2013), but are still around 18% below their pre-crisis peak.

It is clear from the geographic breakdown, that the main origin of the slower price growth is the Dublin market. In the capital, the annual increase in prices slowed to 6.3% in October, having been as high as 13% in April. Meanwhile, non-Dublin price growth continue to outpace the Dublin market, although here too, the pace of increase has moderated, but not to the same extent. Outside the capital, prices rose by 10.6% y/y in October versus its recent high of 15.2% back in June. Analysing the Dublin market in more detail, to see where the slowdown has been most evident, offers some explanation for the slower rate of price growth. The data show that there has been a sizeable deceleration in house price inflation in most areas of the capital.

This is especially evident in the more expensive 'South Dublin' area, where price growth has slowed to 5%. This suggests that the Central Bank mortgage rules are having an impact on house prices at the upper end of the market in Dublin.

This view is supported by the recent trend of slowing activity in the mortgage market. The BPIF statistics on mortgage approvals show that on a 12-month cumulative basis the number remains stagnant, at just below 37,000. Meanwhile, in terms of mortgage lending, growth in the volume of drawdowns slowed to 8% in the third quarter. However, the actual level of mortgage lending continues to grow strongly, albeit at a slower pace compared to last year. Mortgage lending increased by 17.5% in quarter three on a yearly basis. Taking the first three quarters, lending averaged a 21% growth rate. This compares to a 30% growth rate in 2017. The slower lending growth largely reflects the tightening of central bank mortgage lending rules in 2018.

These tighter mortgage lending rules will remain in place in 2019, suggesting that the pace of growth in house prices may moderate somewhat further next year. The relatively restrictive loan-to-income ratio of 3.5 times may also be serving as a constraint on the pace of growth in Dublin house prices. However, with the housing market remaining defined by an on-going shortfall in supply, both prices and rents are likely to continue to rise in 2019. The most critical challenge facing the sector is to ensure that the surge in planning permissions over the last year quickly translates into sharply higher levels of house building activity. There is no sign of this yet, though, in the data on new housing registrations and commencement notices. Housing output needs to double from its 2018 levels to meet annual demand and indeed, rise well above this level to meet the pent-up demand in the sector from the years of under-supply. It could be well into the next decade before supply and demand come close to balance, unless the pace of growth in house building accelerates from here.



MONTHLY DATA	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18
RESIDENTIAL CONSTRUCTION ACTIVITY								
Markit/Ulster Bank Construction PMI								
- Housing Activity	62.0	65.2	60.4	63.9	60.4	56.1	53.6	58.2
Housing Registrations: Month	896	869	1,001	986	698	#N/A	#N/A	#N/A
- 3 Month Avg YoY %	-3.0	-2.6	-7.8	-3.9	-6.8	#N/A	#N/A	#N/A
- Cum 12 Mth Total	9,385	9,458	9,036	9,269	9,263	#N/A	#N/A	#N/A
Commencements: Month	1,926	2,114	2,087	1,930	2,239	#N/A	#N/A	#N/A
- Cum 12 Mth Total	18392	18453	18805	19451	20371	#N/A	#N/A	#N/A
- 3 Month Avg YoY %	10.5	-1.7	13.3	20.9	44.2	#N/A	#N/A	#N/A
HOUSING / MORTGAGE MARKET ACTIVITY								
BPFI Mortgage Approvals : Month	3,031	3,595	3,512	3,404	3,324	3,013	3,430	#N/A
- 3 Month Avg YoY %	-3.6	-1.9	0.8	-0.9	-2.3	-1.4	0.8	#N/A
- 12 Mth Total	36,712	36,798	36,628	36,617	36,561	36,493	36,699	#N/A
RPPR Transactions : Month	3,912	4,621	4,583	5,174	4,855	4,473	5,147	#N/A
- 3 Month Avg YoY %	4.5	4.5	4.1	4.7	2.6	0.8	-0.6	#N/A
- 12 Mth Total	55,336	55,757	55,664	55,979	56,126	55,777	55,893	#N/A
Residential Mortgages (Central Bank of Ireland)								
- Amount Outstanding (Adj.) YoY %	-1.8	-1.8	-1.6	-1.5	-1.5	-1.4	-1.4	#N/A
HOUSING MARKET PRICES								
CSO Price Index - MoM %	1.0	0.7	1.0	0.7	0.6	0.9	0.3	#N/A
- YoY %	13.3	12.4	11.9	10.0	8.9	8.5	8.4	#N/A
- Dublin YoY %	13.0	10.9	8.9	7.4	6.7	6.4	6.3	#N/A
- Ex Dublin YoY %	13.8	14.0	15.2	12.7	11.3	10.6	10.6	#N/A
RPPR Transaction Price (Simple Average)								
- 6 Month Average €	278,316	278,331	290,794	300,412	301,186	304,820	309,686	#N/A
Daft List Prices: YoY %	5.5	5.1	6.2	7.1	5.4	7.4	#N/A	#N/A
RENTS & AFFORDABILITY								
RENTS: CSO Private Rents - MoM %	0.6	0.6	0.0	0.3	1.0	0.5	0.8	0.5
- YoY %	6.5	7.0	6.1	6.0	6.2	6.1	6.5	7.0
AFFORDABILITY: Couple on Avg Ind' Wage, 90% LTV, 30 Yr Mort, AIB Mort Rate, Prices: CSO/Perm' TSB								
- Mort as % of Disposable Income	17.7	17.9	18.1	18.3	18.4	18.6	18.7	#N/A

The housing PMI bounced back in November to a strong level of 58.2—indicative of rising activity

Growth in registrations (a measure of developer activity) has remained soft—down 3% in the year to August

12mth cumulative total of commencements on a steady upward trend (now above 20k), though still at a low level

Mortgage approvals have stagnated—partly reflects tighter Central Bank lending rules and affordability issues

Transactions fell back by 0.6% YoY in the 3 months to October. Flat trend overall

Amount of mortgage debt outstanding continues to edge down, -1.4% YoY as of October

CSO house price growth continues to moderate—at 8.4% in the year to October. YoY ex-Dublin inflation (10.6%) outpacing the capital (6.3%)

Average property transaction price have risen sharply recently— at approximately 310k in 6 months to end-October

CSO rent inflation still in a 6-7% range. Rents now 25.9% above their previous peak

Higher house prices means that housing affordability has improved

QUARTERLY DATA	Q4-16	Q1-17	Q2-17	Q3-17	Q4-17	Q1-18	Q2-18	Q3-18
CSO Dwelling Completions								
CSO Dwelling Completions	3,041	2,779	3,298	3,785	4,584	3,526	4,419	4,673
- YoY %	35.5	41.2	37.7	50.7	50.7	26.9	34.0	23.4
- Cum 12 Mth Total	9,915	10,726	11,629	12,903	14,446	15,193	16,314	17,161
CSO Planning Permissions								
CSO Planning Permissions	4,329	4,650	4,453	4,739	6,934	7,766	6,777	8,018
- YoY %	7.8	50.4	41.8	-18.5	60.2	67.0	52.2	69.2
- Cum 12 Mth Total	16,375	17,934	19,246	18,171	20,776	23,892	26,216	29,495
BPFI Mortgage Drawdowns								
Purchase Drawdowns (Volume)	7,596	5,843	6,761	8,082	8,709	6,402	7,381	8,727
YoY % (Volume)	12.0	26.1	17.2	17.2	14.7	9.6	9.2	8.0
FTB YoY % (Volume)	12.7	27.3	20.7	23.6	23.9	15.5	14.3	7.4
Total Drawdowns (Value, € Mln)	1,814	1,391	1,649	2,016	2,231	1,703	2,014	2,369
- YoY % (Value)	26.1	39.2	28.2	29.3	23.0	22.4	22.1	17.5
- Cum 12mth Drawdowns (Value, € Mln)	5,658	6,050	6,413	6,870	7,287	7,599	7,964	8,317

CSO data show completions up 23.4% (to 17k) in year to Q3. However, supply continues to trail demand (estimated at 35k)

Planning permissions have continued to rise strongly YoY, though, indicating a potential acceleration in the pace of house building activity

YoY growth in the volume of mortgage drawdowns slowed to 8.0% in Q3 as the lack of supply and Central Bank lending rules remain issues

In value terms, mortgage lending has continued to grow strongly in the year to end-Q3. FTBs remain primary borrowers, at 58.1% of drawdowns

Sources: Central Bank of Ireland, CSO, Daft.ie, DoEHLG, HomeBond, BPFI, RSRA, Ulster Bank, AIB ERU Calculations



This publication is for information purposes and is not an invitation to deal. The information is believed to be reliable but is not guaranteed. Any expressions of opinions are subject to change without notice. This publication is not to be reproduced in whole or in part without prior permission. In the Republic of Ireland it is distributed by Allied Irish Banks, p.l.c. In the UK it is distributed by Allied Irish Banks, plc and Allied Irish Banks (GB). In Northern Ireland it is distributed by First Trust Bank. In the United States of America it is distributed by Allied Irish Banks, plc. Allied Irish Banks, p.l.c. is regulated by the Central Bank of Ireland. Allied Irish Bank (GB) and First Trust Bank are trade marks used under licence by AIB Group (UK) p.l.c. (a wholly owned subsidiary of Allied Irish Banks, p.l.c.), incorporated in Northern Ireland. Registered Office 92 Ann Street, Belfast BT1 3HH. Registered Number NI 018800. Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. In the United States of America, Allied Irish Banks, p.l.c., New York Branch, is a branch licensed by the New York State Department of Financial Services. Deposits and other investment products are not FDIC insured, they are not guaranteed by any bank and they may lose value. Please note that telephone calls may be recorded in line with market practice.